

Insurance Company Investment Seminar

Current Topics for the Small to Mid-sized Insurance Company Investment Manager

Sponsored by



Morgan Keegan
Fixed Income Capital Markets



Chicago Marriott Downtown
Magnificent Mile
540 North Michigan Avenue
Chicago, IL

May 20th - 21st, 2010

Thursday, May 20th

- 1:00 p.m. Welcome and Introductions
John M. Sillay, Managing Director, Morgan Keegan & Co.
- 1:15 p.m. Outsourcing your Schedule D Accounting
Jerry Jaskowiak, President, Accurate Business Systems
- 2:00 p.m. Fixed Income Portfolio Management Tools
Hunter Meisenheimer, Vice President, Morgan Keegan & Co.
- 2:45 p.m. Leveraging and Maximizing Your Custodian
John G. Harrington, Vice President, U.S. Bank Institutional Custody, Insurance Sector
Alan Markarian, Vice President, U.S. Bank Institutional Custody, Insurance Sector
- 3:30 p.m. Break
- 3:45 p.m. Sector Update Analysis of the Fixed Income Markets
Ellis Phifer, Senior Vice President, Morgan Keegan & Co.
- 4:30 p.m. Choosing and Evaluating Your Outside Equity Investment Management
A discussion of due diligence tools & procedures to follow when evaluating Portfolio Performance & Allocations
Gary Stringer, Managing Director, Morgan Keegan & Co.
- 5:30 p.m. Workshop concludes for the day
- 6:00 p.m. Cocktails & Hors d' Oeuvres
Ditka's Restaurant
100 E. Chestnut St.
(312) 587-8989

Friday, May 21st

- 7:30 a.m. Breakfast-Marriott Magnificent Mile
- 8:15 a.m. Managing Your Cash Efficiently
Dodd Williams, Managing Director, Morgan Keegan & Co.
- 9:00 a.m. Securities Pricing and Other Than Temporary Impairment Issues
Jerry Jaskowiak, President, Accurate Business Systems
- 9:45 a.m. Investing in Residential Whole Loan Mortgages
Jason Farmer, Managing Director, Morgan Keegan & Co.
- 10:15 a.m. Economic Outlook
TJ Marta, Marta on the Markets
- 11:15 a.m. Seminar concludes

CPE Credit: 8 hours

*Complete the registration form and fax it to (901) 524.4189.
For assistance or questions, please call 800.564.2249.*

Morgan Keegan

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Morgan Keegan Fixed Income Capital Markets

Insurance Company Investment Seminar

Current Topics for the Small to Mid-sized Insurance Company Investment Manager

This workshop offers practical guidance in the application of portfolio management strategies with special emphasis on investment grade securities analysis.

- **Designed for:** Portfolio managers who wish to improve their skills in portfolio and balance sheet management methods and product knowledge
- **Objectives:**
 - Develop an understanding of analytical procedures and tools that can be used
 - Develop the skills to identify appropriate investments to accomplish desired portfolio objectives
 - Expand your knowledge of fixed income products
 - To broaden knowledge of current portfolio accounting and reporting issues.
- **Recommended CPE Credit: 8 Hours**

Prerequisite: None
Course Level: Basic
Delivery Method: Group-Live
Advance Preparation: None

For more information regarding administrative policies such as complaint and refund, please contact our offices at 1-800-564-2249.

There is no registration fee, but notice of cancellation is appreciated.



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